

**ATTACHMENT A1  
INDIANA VETERAN OWNED SMALL BUSINESS RFP SUBCONTRACTOR  
COMMITMENT FORM<sup>1</sup>**

In accordance with IC 5-22-14 and 25 IAC 9, it has been determined that there is a reasonable expectation of Indiana Veteran Owned Small Business subcontracting opportunities under this solicitation. The IVOSB Subcontractor Commitment Form is to be submitted alongside the Respondent's proposal. The entity must be on the State of Indiana Certified M/W/IVOSB list at <https://www.in.gov/idoa/mwbe>.

If participation is proposed through the use of Subcontractors, the Respondent must provide the scope of work of the products and/or services to be provided by the Subcontractor(s). This must include explanation of whether the products and/or services are to be utilized directly by the Respondent and/or directly by the State, a description of the process through which the products/services will be received and applied to the benefit of the award, the deliverable requirements as agreed upon between the Contractor and Subcontractor, the certified UNSPSC that applies to the award, and the cost of supplies being utilized by the Respondent for this proposal. Respondents must complete the Subcontractor Commitment Form in its entirety. The amount entered in "**TOTAL BID AMOUNT**" should match the amount entered in the **Attachment D**, Bid Cost Template Cell E4.

If the Respondent to the solicitation is an IVOSB certified entity, the Respondent may indicate this on Attachment F, Attestation Form.

The IVOSB respondent must list their **company contact information only** on the IVOSB Subcontractor Commitment Form.

Failure to address these subcontracting opportunities will not impact the evaluation of your Proposal. The Department will verify certification information included on the IVOSB Subcontractor Commitment Form.

**Prime Contractors must ensure that the proposed IVOSB subcontractors meet the following criteria:**

- Must be listed on Federal Center for Veterans Business Enterprise VETBIZ at <https://veterans.certify.sba.gov/> under INDIANA, or listed at State of Indiana Certified M/W/IVOSB list at <https://www.in.gov/idoa/mwbe>, **on or before** the proposal due date.
- Prime Contractor must include with their proposal the subcontractor's veteran business Certification Letter provided by either IDOA or Federal Govt. VETBIZ at <https://veterans.certify.sba.gov/>, to show current status of certification.
- Each firm may only serve as one classification – MBE, WBE (see Section 1.21) or IVOSB
- IVOSB must have a Bidder ID (see [Section 2.3.8](#) - Department of Administration, Procurement Division).
- A Prime Contractor who is an IVOSB **can** count their own workforce or companies to meet this requirement, (see IAC 25-9-4-1 (c))
- **Must serve a Valuable Scope Contribution (VSC). The firm must serve a value-added purpose on the engagement, as confirmed by the State.**
- Must provide goods or services only in the industry area for which it is certified as listed in the VETBIZ federal registry, at <https://veterans.certify.sba.gov/> under INDIANA or at State of Indiana Certified M/W/IVOSB list at <https://www.in.gov/idoa/mwbe>. Must be used to provide the goods or services specific to the contract.

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<sup>1</sup> The Indiana Veteran Business Program is governed by IC 5-22-14 and 25 IAC 9.

## INDIANA VETERAN OWNED SMALL BUSINESS RFP SUBCONTRACTOR LETTER OF COMMITMENT

A signed letter(s), on company letterhead, from the IVOSB(s) must accompany the IVOSB Subcontractor Commitment Form. Each letter shall state and will serve as acknowledgement from the IVOSB of its subcontract amount, a description of products and/or services to be provided on this project, and approximate date the subcontractor will perform work on this contract. For scoring purposes only, the IVOSB subcontractor amount and subcontractor percentage is based on the initial term of the contract. However, the subcontractor commitment shall apply to the life of the contract including any time after the initial term.

The State may deny evaluation points if the letter(s) is/are not attached, not on company letterhead, not signed and/or does not reference and match the subcontract amount, subcontract amount as a percentage of the **“TOTAL BID AMOUNT”** and the anticipated period that the Subcontractor will perform work for this solicitation.

By submission of the Proposal, the Respondent acknowledges and agrees to be bound by the rules and requirements of the State’s IVOSB Program. Questions involving the regulations governing the IVOSB Subcontractor Commitment Form should be directed to: Division of Supplier Diversity at [indianaveteranspreference@idoa.in.gov](mailto:indianaveteranspreference@idoa.in.gov), (317) 232-3061 or the Supplier Diversity website at <https://www.in.gov/idoa/mwbe>.

**STATE OF INDIANA IVOSB SUBCONTRACTOR COMMITMENT FORM**

RFP#: 25-80064

**TOTAL BID AMOUNT: \$670,828 (\$167,707/yr)**

<b>Company Name:</b> All American Solutions Express Solutions, LLC	<b>Contact Person:</b> Glen Hannah		
<b>Address:</b> 5101 Decatur Blvd, Suite W Indianapolis, IN 46241	<b>E-mail:</b> ghannah@all-american-solutions.com		
<b>Sub-Contract Amount:</b> \$26,833 (\$6708/yr)	<table border="1" style="width: 100%;"> <tr> <td style="width: 50%;"><b>Telephone Number:</b> (317) 494-2231</td> <td style="width: 50%;"><b>Fax Number:</b> ( ) None</td> </tr> </table>	<b>Telephone Number:</b> (317) 494-2231	<b>Fax Number:</b> ( ) None
<b>Telephone Number:</b> (317) 494-2231	<b>Fax Number:</b> ( ) None		
<b>Sub-Contract Percentage of Total Bid:</b> 4%	<b>Describe service/product to be provided and how this is a Valuable Scope Contribution of the Contract. Include the applicable certified UNSPSC that applies to this commitment.</b>  All American Solutions will serve as a valuable partner to PSI by providing office supplies to all PSI testing centers throughout Indiana for this contract. UNSPSC: 42000000 – Office Equipment and Accessories and Supplies.		
<b>Provide approximate dates when Sub-Contractor will perform on this project:</b> All American Solutions Express Solutions will begin the provision of office supplies to PSI testing centers as soon as the award has been determined.			

<b>Company Name:</b>	<b>Contact Person:</b>		
<b>Address:</b>	<b>E-mail:</b>		
<b>Sub-Contract Amount:</b>	<table border="1" style="width: 100%;"> <tr> <td style="width: 50%;"><b>Telephone Number:</b> ( )</td> <td style="width: 50%;"><b>Fax Number:</b> ( )</td> </tr> </table>	<b>Telephone Number:</b> ( )	<b>Fax Number:</b> ( )
<b>Telephone Number:</b> ( )	<b>Fax Number:</b> ( )		
<b>Sub-Contract Percentage of Total Bid:</b>	<b>Describe service/product to be provided and how this is a Valuable Scope Contribution of the Contract:</b>		
<b>Provide approximate dates when Sub-Contractor will perform on this project:</b>			

PSI Services LLC  
 Respondent Firm  
 18000 W. 105th Street  
 Address  
 Olathe, KS 66061  
 City/State/Zip Code  
 Alon Schwartz  
 Representative  
 10/21/2024  
 Date

800-367-1565  
 Telephone Number  
 913-895-4650  
 Fax Number  
 aschwartz@psionline.com  
 Email Address  
  
 Authorizing Signature  
 Alon Schwartz, Chief Revenue Officer  
 Printed Name and Title

Please check if additional forms are attached.

Page \_\_\_\_\_ of \_\_\_\_\_

**FORM MUST BE COMPLETED IN ITS ENTIRETY WITH COMPLETED LETTERS OF COMMITMENT.**



# ALL AMERICAN

EXPRESS SOLUTIONS

10/08/2024

PSI Services

**PSI IVBE Partnership letter:**

All American Solutions is delighted to work with PSI Services as a partner for the Indiana Cosmetology contract. Once awarded the contract, All American Solutions commits to providing services, as described below, to the extent of 4% of annual testing revenue during the duration of the contract. The annual revenue is expected to be around \$167,707 – hence an estimated spend of \$6708 per year. This work will begin at the start of the contract and continue throughout the contract.

We understand that PSI commits to using All American Solutions in providing office supplies on a continual basis. We look forward to serving the residents of Indiana.

Sincerely

Mr. Glen Hannah

*Glen Hannah* 10/08/2024





**DEPARTMENT OF VETERANS AFFAIRS  
Center for Verification and Evaluation  
Washington DC 20420**

7/28/2022  
In Reply Refer To: **00VE**

Mr. Rusty D. Wheeler  
All American Express Solutions LLC  
SAM UEI: TYNPRZ48FMJ7  
5101 Decatur Blvd., Suite W  
Indianapolis, IN 46241

Dear Mr. Wheeler:

On behalf of the U.S. Department of Veterans Affairs (VA), Center for Verification and Evaluation (CVE), I am writing to inform you that your application for reverification has been approved. All American Express Solutions LLC will remain eligible to participate in Veterans First Contracting Program opportunities with VA as a verified Service-Disabled Veteran-Owned Small Business (SDVOSB).

**This verification is valid for three (3) years from the date of this letter.** Please retain a copy of this letter to confirm All American Express Solutions LLC's continued program eligibility in accordance with 38 Code of Federal Regulation (CFR) § 74.12. You may reapply 120 days prior to your new expiration date by logging into <https://www.vetbiz.va.gov/>.

To promote All American Express Solutions LLC's verified status, you may use the following link to download the logo for use on your marketing materials and business cards: [https://www.va.gov/OSDBU/docs/cve\\_completed\\_s.jpg](https://www.va.gov/OSDBU/docs/cve_completed_s.jpg). In addition, please access the following link for information on next steps and opportunities for verified businesses: <http://www.va.gov/osdbu/verification/whatsNext.asp>.

While CVE has confirmed that All American Express Solutions LLC is presently, as of the issuance of this notice, in compliance with the regulation, All American Express Solutions LLC must inform CVE of any changes or other circumstances that would adversely affect its eligibility. Eligibility changes not reported to CVE within 30 days could result in a referral to the Office of Inspector General (OIG), a referral to the Debarment and Suspension Committee, and the initiation of cancellation proceedings—all of which could result in All American Express Solutions LLC being removed from the VIP Verification Program.

*"World Class Professionals  
Enabling Veteran Business Opportunities by Protecting the Veteran Advantage - One Vet at a Time"*

Mr. Rusty D. Wheeler

Please be advised all verified businesses may be required to participate in one or more post-verification audits at CVE's discretion. Additionally, this letter and other information pertaining to All American Express Solutions LLC's verification application may be subject to Freedom of Information Act (FOIA) requests. However, FOIA disclosures include exceptions regarding the personal privacy of individuals, and VA policy similarly provides limitations on the release of individuals records.

If All American Express Solutions LLC receives a negative size determination from the U.S. Small Business Administration (SBA), CVE must act in accordance with 38 CFR § 74.2(e). Also note, if at any time All American Express Solutions LLC discovers that it fails to meet the size standards for any NAICS Code(s) listed on its VIP profile, CVE requires such NAICS Code(s) be removed within five (5) business days. If these NAICS Codes are not removed within the allotted five (5) business days, CVE may request SBA conduct a formal size determination. In addition, CVE may initiate a referral to OIG, a referral to the Debarment and Suspension Committee and pursue cancellation proceedings. All of the aforementioned referrals and procedures could result in All American Express Solutions LLC being removed from the VIP Verification Program.

Thank you for your service to our country and for continuing to serve America through small business ownership.

Sincerely,

A handwritten signature in black ink that reads "John Perkins". The signature is written in a cursive, slightly slanted style.

John Perkins  
Director  
Center for Verification and Evaluation