



PSI Services LLC
18000 W 105th St
Olathe, KS 66061



Proposal for Indiana Department of Administration

RFP 25-80064 | Cost Proposal Narrative

Due:

November 12, 2024
3:00 p.m. ET

Submitted to:

Lindsey Osborne
Strategic Sourcing Specialist
Indiana Department of
Administration

Submitted by:


Alon Schwartz,
Chief Revenue Officer,
Licensure

Cost Proposal Narrative

The Respondent should provide a brief narrative (not longer than two pages) in support of each Cost Proposal item. The narrative should be focused on clarifying how the proposed prices correspond directly to the Respondent's Technical Proposal. For example, evaluators will expect detailed explanation of *Maintenance and Support* to correspond to *Maintenance and Support items* if described in the Technical Proposal.

The “Per Candidate Fee” fees presented in PSI Services LLC (PSI)'s Cost Proposal (Attachment D) are inclusive of all tasks and deliverables described in the scope of work proposed by PSI in the Business Proposal (Attachment E) and the Technical Proposal (Attachment F). There are no additional costs being proposed by PSI.

We agree that PSI will negotiate with the State for any potential rate increases on any examinations we administer under the award contract. As with previous contracts we have with the State, we do not anticipate any rate increases during the 4-year contract term.